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Message Text

UNCLASSIFIED

PAGE 01 TOKYO 00980 240702Z

15
ACTION COME-00

INFO OCT-01 EA-10 ISO-00 NASA-02 OES-05 MC-02 EB-07 PA-02

PRS-01 USIA-15 CIAE-00 INR-07 NSAE-00 RSC-01 /053 W
---------- 021248
R 240652Z JAN 75
FM AMEMBASSY TOKYO
TO SECSTATE WASHDC 7520

UNCLAS TOKYO 0980

E.O. 11652: N/A
TAGS: EIND, JA, US
SUBJECT: TECHNOLOGY TRANSFER - NASA PURCHASE OF US COMPUTER

REF: A) TOKYO A-708, NOV 25, 1974 B) TOKYO A-34

1. JAPANESE PRESS HAS REPORTED NASA PURCHASE
OF A LARGE-SCALE COMPUTER TO BE BUILT IN JAPAN BY FUJITSU LTD.
COMPUTER IS AMDAHL MODEL 460V-6, WHICH IS ESSENTIALLY IDENTICAL
TO RECENTLY ANNOUNCED FUJITSU MODEL M-190, SAID TO BE WORLD'S
LARGEST COMMECIALLY AVAILABLE COMPUTER. NEWS ARTICLE MAKES
POINT THAT THIS SALE REPRESENTS A FIRST FOR JAPANESE INDUSTRY
IN ENTERING US LARGE-SCALE COMPUTER MARKET. SALE TO SOPHISTICATED
USG CUSTOMER SUCH AS NASA WILL UNDOUBTEDLY BE EXPLOITED BY
FUJITSU IN ITS DOMESTIC AND INTERNATIONAL MARKETING OF M-190 AS
EVIDENCE OF TECHNICAL EXCELLENCE OF UNIT.

2. LOCAL IBM REPS HAVE INFORMED EMBOFFS SOMEWHAT PLAINTIVELY THAT
THEY WILL ATTEMPT TO USE SALE (I.E., WILLINGNESS OF USG
AGENCY TO BUY JAPANESE COMPUTER) IN EFFORTS TO SELL IBM COMPUTERS
TO GOJ GOVERNMENT AGENCIES, WHO CUSTOMARILY FOLLOW STRICT "BUY
JAPANESE" POLICY IN LARGE-SCALE COMPUTER PURCHASES OR RENTALS.
IBM OFFICIALS ALSO EXPRESSED CONCERN THAT IBM-DEVELOPED SOFTWARE
WOULD FIND ITS WAY BACK TO JAPAN THROUGH NASA-AMDAHL-FUJITSU
LINK ESTABLISHED BY THIS SALE. THEY DID NOT MAKE CLEAR WHAT
SOFTWARE MIGHT BE INVOLVED.

3. OTHER ASPECTS OF JAPANEE COMPUTER PROGRESS DRAMATIZED BY
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MARKETING OF M-190 ARE COVERED IN REF B.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, COMPUTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 24 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975TOKYO00980
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750026-1105
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750121/aaaaasfn.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 TOKYO A-708, 75 NOV 25, 75 1974, 75 TOKYO A-34
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Review Authority: buchant0
Review Comment: n/a
Review Content Flags:
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Review Event:
Review Exemptions: n/a
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Review Media Identifier:
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Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TECHNOLOGY TRANSFER - NASA PURCHASE OF US COMPUTER
TAGS: EIND, JA, US, NASA, FUJITSU LTD
To: STATE
Type: TE
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